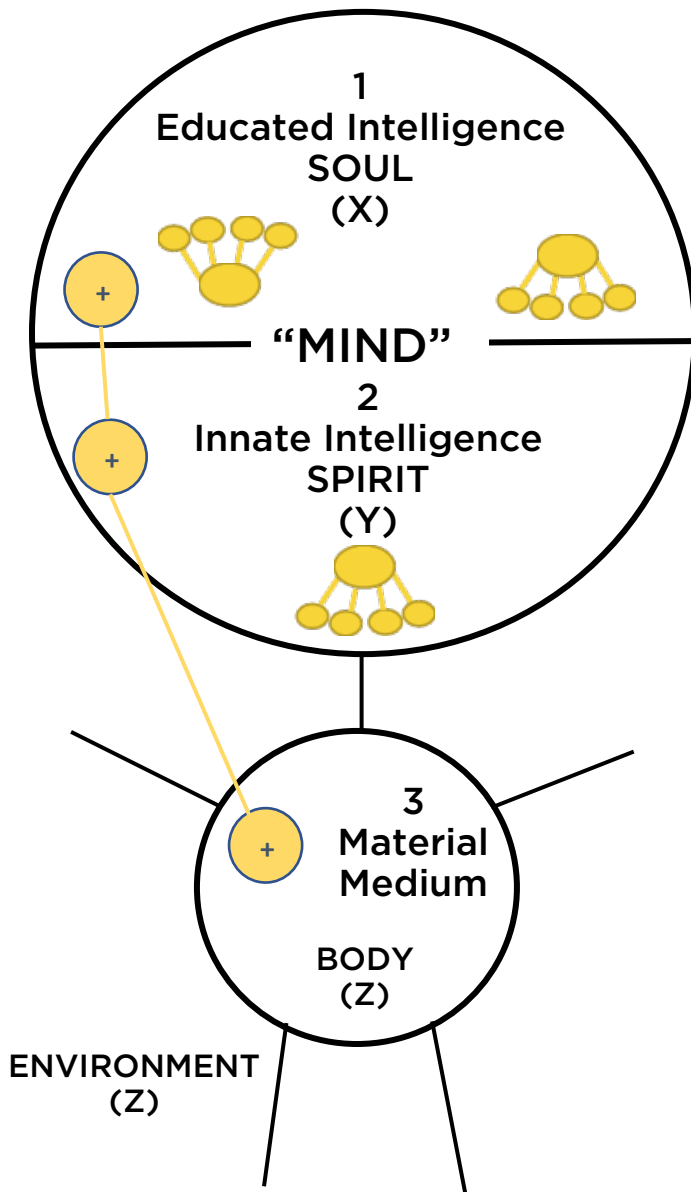


# FACTORS OF PERSONALITY



**FACTOR #1 is the ORIGINATIVE FACTOR** (the human **SOUL**.) Although it uses both Inductive and Deductive processes of reasoning, **INDUCTIVE REASONING** is its distinguishing characteristic. **SOUL** is the operator of the **CONSCIOUS MIND** or outer mind and faculties. It depends upon the **BRAIN** for its functioning. The **ORIGINATIVE** factor selects, chooses, decides, and determines the truth of the ideas. When ideas are accepted by the **SOUL**, they are deposited as an order in Factor #2

**FACTOR #2 is the EXECUTIVE FACTOR** (the **SPIRIT** or **INNATE**.) It can **ONLY** use the **DEDUCTIVE** process. **SPIRIT** is the operator of the **SUBCONSCIOUS MIND** or inner mind and faculties. The **EXECUTIVE** factor carries out the order in the body, in the mental processes, and/or the environment. It merely accepts the ideas selected by the **SOUL** and does not determine the validity of such ideas. It does not depend upon the brain for its functioning.

**FACTOR #3 is the MATERIAL MEDIUM**, where the **SPIRIT** expresses the ideas selected by the **SOUL**.

The expression of the ideas can be in:

- The **BODY** (health/disease)
  - The **MIND** (peace/confusion)
- Inna  
**OR**
- The **ENVIRONMENT** (fortune/misfortune)

**NOTE:** X is to Y as Y is to Z. Whatever X impresses in Y, Y must express in Z. When an idea, concept, image, or suggestion is logical to the educated mind, it lodges in the innate mind. The expression in the body is either good or bad according to the nature of the basic concept impressed. Within reason, every image impressed in the innate mind will be manifested by Innate Intelligence, either in the body, the mind, or the environment.

